

Peninsula Energy (PEN)

Rating: Buy | Risk: High | Price Target: \$0.40

Lance Projects on track for a Final Investment Decision this half

Key Information

Current Price (\$ps)	0.17
12m Target Price (\$ps)	0.40
52 Week Range (\$ps)	0.12 - 0.34
Target Price Upside (%)	142.4%
TSR (%)	142.4%
Reporting Currency	AUD
Market Cap (\$m)	165
Sector	Energy
Avg Daily Volume (m)	1.6
ASX 200 Weight (%)	0.01%

Fundamentals

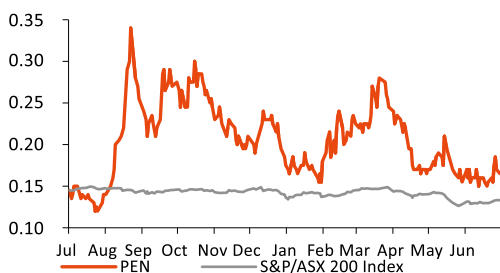
YE 30 Jun (AUD)	FY21A	FY22E	FY23E	FY24E
Sales (\$m)	10	24	43	47
NPAT (\$m)	(1)	1	6	10
EPS (cps)	(0.2)	0.1	0.5	0.9
EPS Growth (%)	81.9%	142.6%	415.9%	62.6%
DPS (cps) (AUD)	0.0	0.0	0.0	0.0
Franking (%)	0%	0%	0%	0%

Ratios

YE 30 Jun	FY21A	FY22E	FY23E	FY24E
P/E (x)	(68.7)	nm	30.3	18.7
EV/EBITDA (x)	(174.1)	159.0	17.0	11.9
Div Yield (%)	0.0%	0.0%	0.0%	0.0%
Payout Ratio (%)	0.0%	0.0%	0.0%	0.0%

Price Performance

YE 30 Jun	1 Mth	2 Mth	3 Mth	1 Yr
Relative (%)	3.3%	2.2%	(23.6%)	18.2%
Absolute (%)	6.5%	(2.9%)	(32.7%)	10.0%
Benchmark (%)	3.2%	(5.1%)	(9.1%)	(8.2%)



Price performance indexed to 100

Source: FactSet

Major Shareholders

Paradise Investment Management	8.8%
--------------------------------	------

Michael Clark | Analyst

+61 3 9268 1148

michael.clark@shawandpartners.com.au

Andrew Hines | Head of Research

+61 3 9268 1178

andrew.hines@shawandpartners.com.au

Kristian Stella | Analyst

+61 3 9268 1097

kristian.stella@shawandpartners.com.au

Event

Peninsula Energy has released its June quarterly activities report. The company continues to be on track for completion of its Feasibility Study Update (FSU) for its flagship Lance Projects in Wyoming, USA, this quarter. The update will incorporate the learnings from the company's technical de-risking activities over the past several years (i.e. MU1A Field Demonstration Trial) and build upon the 2018 Feasibility Study.

We assume the FSU will be ready for issue 3Q22, a Final Investment Decision taken shortly thereafter, commissioning and ramp-up 1HCY23 and steady state by end CY23 /early CY24. Our forecasts include ~1Mlbs production in CY24 and a gradual ramp-up to ~2.5Mlb/yr by CY28.

Highlights

- In our view PEN's flagship Lance Projects in Wyoming, USA, requires low upfront capital and can rapidly restart post a Final Investment Decision. PEN is the only ASX company with direct exposure to US Government initiatives which are pro-domestic mine development.
- PEN has an existing contract book and product inventory, with a binding purchase agreement netting a cash margin of US\$7.8m in CY2021 (450klbs) and US\$8-9m in CY22 (450klbs). The company has long-term sales contracts extending to 2030, up to 5.5Mlbs at US\$51-53/lb U₃O₈ with major utilities across Europe and the US.
- The company released a Feasibility Study (FS) in 2018 which details a Lance Projects NPV₈ (pre-tax) of US\$157m and 30% IRR at an average U₃O₈ price of US\$49/lb. Our post-tax NPV₁₀ of US\$220m is higher than the DFS due to a higher long-term uranium price assumption (US\$65/lb vs DFS US\$49/lb). Key components of the FS include:
 - A life of mine (LOM) of 17 years producing an average of ~2.3mlb/yr.
 - Upfront capital expenditure of US\$6m (+US\$113m for later stage developments).
 - An estimated all-in sustaining cost (AISC) of US\$32/lb U₃O₈ over LOM.
- The company's MU1A field demonstration trial is complete and a Feasibility Study Update has commenced.
 - PEN commenced the trial in the Sep20q, and has been assessing the best pathway for an in-situ recovery operations restart. The company is looking to switch operations from high to low pH in order to increase product yields.
 - The results of the field demonstration (uranium average grades ~60-70ppm and peak grades ~150ppm) suggest that the targeted low-pH chemistry and field patterns are effective in dissolving and recovering uranium.
 - The company has commenced a Feasibility Study Update (FSU) to incorporate the learnings from its technical de-risking activities (i.e. MU1A Field Demonstration Trial) and build upon the 2018 Feasibility Study. We assume the FSU will be ready for issue 3Q22, a Final Investment Decision shortly thereafter, commissioning and ramp-up 1HCY23 and steady state by end CY23 /early CY24 (i.e. ~1Mlbs production in CY24 and continued ramp-up in the ensuing years).
- Strong balance sheet – the company is term debt free with an unrestricted net cash balance of US\$8m (end Jun22q, + 300klbs uranium inventory with a market value ~US\$16m). In our view PEN is fully funded to meet all ongoing study activities into CY23.

Recommendation

We maintain our Buy recommendation and there is no change to our A\$0.40ps price target (1.3x fully diluted base case valuation). We continue to like PEN for its operations being in the US, having an existing contract book, and its leverage to a uranium sector upcycle.

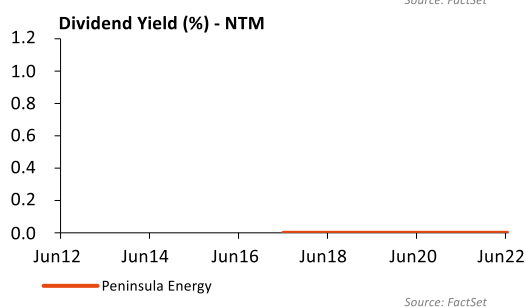
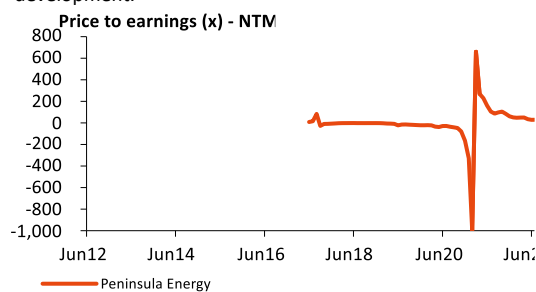
Peninsula Energy
Energy
Energy

FactSet: PEN-AU / Bloomberg: PEN AU

Key Items	Data
Recommendation	BUY
Risk	HIGH
Price (\$ps)	0.17
Target Price (\$ps)	0.40
52 Week Range (\$ps)	0.12 - 0.34
Shares on Issue (m)	997
Market Cap (\$m)	165
Enterprise Value (\$m)	153
TSR (%)	142.4%

Valuation NPV	Data
Valuation (\$m)	375
Valuation per share (cps) (AUD)	0.38

Peninsula Energy is an ASX listed company that owns the Lance Uranium Project in Wyoming, USA which are in transition from an alkaline to a low pH in-situ recovery operation. The Lance Projects requires low upfront capital and can rapidly restart post a Final Investment Decision. PEN is the only ASX company with direct exposure to US Government initiatives which are pro-domestic mine development.



Financial Year End: 30 June

Investment Summary (AUD)	FY20A	FY21A	FY22E	FY23E	FY24E
EPS (Reported) (cps)	(1.4)	(0.2)	0.1	0.5	0.9
EPS (Underlying) (cps)	(1.4)	(0.2)	0.1	0.5	0.9
EPS (Underlying) Growth (%)	91.9%	81.9%	142.6%	415.9%	62.6%
PE (Underlying) (x)	(5.3)	(68.7)	nm	30.3	18.7
EV / EBIT (x)	(78.6)	(174.1)	159.0	25.4	15.5
EV / EBITDA (x)	(79.7)	(174.1)	159.0	17.0	11.9
DPS (cps) (AUD)	0.0	0.0	0.0	0.0	0.0
Dividend Yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%
Franking (%)	0%	0%	0%	0%	0%
Payout Ratio (%)	0.0%	0.0%	0.0%	0.0%	0.0%
Free Cash Flow Yield (%)	(20.0%)	(10.9%)	1.7%	(1.2%)	4.3%
Profit and Loss (AUD) (m)	FY20A	FY21A	FY22E	FY23E	FY24E
Sales	6	10	24	43	47
Sales Growth (%)	(7.8%)	60.8%	149.7%	74.1%	11.7%
Other Operating Income	1	1	0	0	0
EBITDA	(2)	(1)	1	9	13
EBITDA Margin (%)	(31.6%)	(9.0%)	3.9%	21.2%	27.1%
Depreciation & Amortisation	0	0	0	(3)	(3)
EBIT	(1.9)	(0.9)	1.0	6.0	9.9
EBIT Margin (%)	(32.1%)	(9.0%)	3.9%	14.2%	20.8%
Net Interest	(4)	0	0	(0)	(0)
Pretax Profit	(6)	(1)	1	6	10
Minorities	0	0	0	0	0
NPAT Underlying	(6)	(1)	1	6	10
Significant Items	1	1	0	0	0
NPAT Reported	(7)	(2)	1	6	10
Cashflow (AUD) (m)	FY20A	FY21A	FY22E	FY23E	FY24E
EBIT	(2)	(1)	1	6	10
Tax Paid	(0)	0	(0)	0	0
Net Interest	(2)	(0)	0	(0)	(0)
Change in Working Capital	0	(9)	2	(1)	(1)
Depreciation & Amortisation	0	0	0	3	3
Other	(4)	(7)	0	0	0
Operating Cashflow	(8)	(17)	3	8	12
Capex	(0)	(0)	0	(10)	(4)
Acquisitions and Investments	0	0	0	0	0
Disposal of Fixed Assets/Investments	0	0	0	0	0
Other	(0)	0	(2)	(2)	(2)
Investing Cashflow	(0)	(0)	(2)	(12)	(6)
Free Cashflow	(8)	(17)	3	(2)	8
Equity Raised / Bought Back	31	11	15	0	0
Dividends Paid	0	0	0	0	0
Change in Debt	(16)	1	10	0	0
Other	(0)	0	0	0	0
Financing Cashflow	15	12	25	0	0
Exchange Rate Effect	0	0	0	0	0
Net Change in Cash	7	(5)	26	(4)	6
Balance Sheet (AUD) (m)	FY20A	FY21A	FY22E	FY23E	FY24E
Cash	12	7	33	29	34
Accounts Receivable	1	11	2	3	4
Inventory	0	0	2	3	3
Other Current Assets	3	7	7	7	7
PPE	19	19	19	24	25
Total Assets	82	92	112	120	129
Accounts Payable	1	7	2	3	4
Short Term Debt	1	1	0	0	0
Long Term Debt	0	0	11	11	11
Total Liabilities	15	24	28	29	29
Total Shareholder Equity	67	78	94	100	109
Ratios	FY20A	FY21A	FY22E	FY23E	FY24E
ROE (%)	(14.1%)	(3.2%)	1.3%	6.1%	9.2%
Gearing (%)	(20.0%)	(8.4%)	(30.2%)	(21.5%)	(27.2%)
Net Debt / EBITDA (x)	5.9	6.9	(22.9)	(2.0)	(1.8)
Price to Book (x)	0.9	2.2	1.9	1.8	1.7

Peninsula Energy financial summary

Profit & Loss (US\$m)						Company Information					
	FY20	FY21	FY22f	FY23f	FY24f						
Revenue	6.1	9.8	23.9	42.2	47.5	Financial Year End Date	30-Jun				
Expenses	-8.0	-10.7	-23.4	-33.5	-34.6	Share Price (A\$ps)	0.17				
Underlying EBITDA	-1.9	-0.9	0.4	8.8	12.9	Market Capitalisation (A\$m)	169				
Depreciation & Amort	0.0	0.0	0.0	-3.0	-3.0	Valuation (A\$m)	0.30				
Underlying EBIT	-1.9	-0.9	0.4	5.8	9.9	Target price (1.5x diluted valuation) (A\$m)	0.40				
Net Interest	-4.2	0.0	0.1	-0.1	-0.2	Recommendation	Buy				
Profit Before Tax	-6.2	-0.9	0.5	5.7	9.7	Per Share Data (c)					
Tax	-1.5	-0.5	0.0	0.0	0.0		FY20	FY21	FY22f	FY23f	FY24f
NPAT (Underlying)	-7.7	-1.4	0.5	5.7	9.7	Shares (m)	882	996	1,096	1,096	1,096
Exceptional items	0.0	0.0	0.0	0.0	0.0	Normalised EPS	-1.4	-0.2	0.1	0.5	0.9
NPAT (reported)	-7.7	-1.4	0.5	5.7	9.7	Dividends	0.0	0.0	0.0	0.0	0.0
Minorities	0.0	0.0	0.0	0.0	0.0	Dividend Yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%
Attributable NPAT	-7.7	-1.4	0.5	5.7	9.7	Book Value	0.08	0.08	0.09	0.09	0.10
Balance Sheet (US\$m)							FY20	FY21	FY22f	FY23f	FY24f
Cash	11.9	6.7	32.2	27.7	33.4	P/E (x)	-3.5	-51.5	237.6	23.5	14.0
Net Receivables	0.6	10.8	2.0	3.5	3.9	EV/EBITDA (x)	-29.7	-64.9	142.4	6.5	4.4
Other	3.8	8.0	9.1	10.4	10.7	Valuation (fully diluted)					
Current Assets	16.3	25.5	43.2	41.6	48.0		US\$m	A\$m	A\$ps		
Property, Plant & Equipment	18.8	18.7	18.7	24.5	25.4	Lance	220	293	0.22		
Other	47.1	57.1	59.1	62.1	64.5	Net debt	6	8	0.01		
Non Current Assets	66.0	75.9	77.9	86.6	89.9	Exploration upside	11	15	0.01		
Total Assets	82.3	101.3	121.1	128.1	137.9	Cash from FY22/FY25 raising	55	73	0.05		
Trade Creditors	1.2	7.4	2.1	3.5	3.6	Corporate costs	-11	-15	-0.01		
Borrowings	0.6	0.6	0.0	0.0	0.0	Total Valuation	281	374	0.30		
Other	0.8	0.8	0.8	0.8	0.8	Target price (1.3x diluted valuation)				0.40	
Current Liabilities	2.5	8.8	2.9	4.3	4.4	Assumptions					
Borrowings	0.0	0.0	10.6	10.6	10.6		FY20	FY21	FY22f	FY23f	FY24f
Other	12.9	14.8	14.4	14.4	14.4	Prices					
Non Current Liabilities	12.9	14.9	25.0	25.0	25.0	A\$/US\$	0.67	0.75	0.72	0.72	0.73
Net Assets	66.9	77.7	93.2	98.9	108.5	U ₃ O ₈ (US\$/lb)	28	31	46	67	84
Shareholder Capital	240.6	252.5	267.5	267.5	267.5	Operating Metrics					
Retained earnings	-180.3	-181.7	-181.2	-175.5	-165.8		FY20	FY21	FY22f	FY23f	FY24f
Minorities/others	6.5	6.9	6.9	6.9	6.9	Ore processed (ktpa)	0	0	0	400	400
Total Equity	66.9	77.7	93.2	98.9	108.5	Average grade (ppm)	0	0	0	470	470
Cash Flow (US\$m)							FY20	FY21	FY22f	FY23f	FY24f
Receipts	7.5	3.4	23.9	42.2	47.5	U ₃ O ₈ sold (Mb)	0.2	0.5	0.5	0.6	0.6
Payments	-13.9	-11.5	-23.4	-33.5	-34.6	C1 cost (US\$/lb)	0	0	0	35	36
Other Operating Cash Flow	-1.6	-9.2	2.1	-1.5	-0.9	Average price (US\$/lb)	n/a	n/a	n/a	n/a	n/a
Operating Cash Flow	-8.0	-17.3	2.5	7.3	12.0	Average cost (US\$/lb)	n/a	n/a	n/a	n/a	n/a
Capex	-0.1	-0.2	0.0	-9.7	-4.3	Average margin (US\$/lb)	n/a	n/a	n/a	n/a	n/a
Other Investing Cash Flow	0.1	0.0	-2.0	-2.0	-2.0	Financial metrics (%)					
Investing Cash Flow	-0.1	-0.2	-2.0	-11.7	-6.3		FY20	FY21	FY22f	FY23f	FY24f
Net Equity raised	31.3	11.4	15.0	0.0	0.0	EBITDA margin	-31.6%	-9.0%	1.7%	20.8%	27.1%
Dividends Paid	0.0	0.0	0.0	0.0	0.0	EBIT margin	-32.1%	-9.0%	1.7%	13.7%	20.8%
Net Borrowings	-16.4	0.5	10.0	0.0	0.0	ROIC	-2.5%	-0.9%	0.4%	5.0%	8.1%
Financing Cash flow	14.7	11.9	25.0	0.0	0.0	Return on Assets	-9.3%	-1.5%	0.5%	4.6%	7.3%
Total Cash Change	6.7	-5.6	25.5	-4.5	5.7	Return on Equity	-13.1%	-1.9%	0.6%	5.9%	9.3%
						Balance sheet metrics					
							FY20	FY21	FY22f	FY23f	FY24f
						Net Debt (m)	-11	-6	-22	-17	-23
						ND / ND+E	0.0%	0.0%	0.0%	0.0%	0.0%

Source: Company reports, Shaw and Partners analysis

Key risks

As a small mining company broadly exposed to a single commodity and a single asset we consider an investment in Peninsula Energy to be high risk. The key risks include;

- The U₃O₈ market is relatively opaque and difficult to forecast. The actual uranium price may differ substantially from our forecasts.
- Operations for PEN have not yet started and there is a risk that they may be unable to bring Lance Projects to production in line with expectations. Costs may be higher and operations may not be as expected.
- Resource risks - PEN's Feasibility Study includes an assumed resource conversion of 90% for Measured and Indicated Resources, and an assumed resource conversion of 60% for Inferred Resources. The company notes there is a low level of geological confidence associated with Inferred Mineral resources (~70% of the resource base).
- PEN will need to recapitalise to fund the commencement of operations. There is a risk that capital markets are not willing to fund the project.
- Forecasting future operating costs has considerable uncertainty. Our forecasts may prove to be too optimistic. If each company's costs are higher than we expect then our cash flow forecasts will be too high.
- Smaller companies carry more significant 'key personnel' risk than larger organisations. If senior management depart it could delay projects or exacerbate operational risks.
- Safe and reliable production from operations once projects are operational. The inability to maintain safe and reliable operations may result in a sustained, unplanned interruption to production and impact the company's licence to operate and financial performance. Production facilities are subject to operating hazards associated with major accident events, cyber-attack, inclement weather and disruption to supply chain, that may result in a loss of uranium (radioactive material) containment, harm to personnel, environmental damage, diminished production, additional costs, and impacts to reputation or brand.

Core drivers and catalyst

- In our view PEN's flagship Lance Projects in Wyoming, USA, requires low upfront capital and can rapidly restart post a Final Investment Decision. PEN is the only ASX company with direct exposure to US Government initiatives which are pro-domestic mine development. We have a A\$0.40ps price target which is based on a 1.3x multiple of our base case valuation.
- PEN has an existing contract book and product inventory, with a binding purchase agreement netting a cash margin of US\$7.8m in CY2021 (450klbs) and US\$8-9m in CY22 (450klbs). The company has long-term sales contracts extending to 2030, up to 5.5Mlbs at US\$51-53/lb U₃O₈ with major utilities across Europe and the US.
- The company released a Feasibility Study in 2018 which details a Lance Projects NPV₈ (pre-tax) of US\$157m and 30% IRR at an average U₃O₈ price of US\$49/lb. Other components include a life of mine (LOM) of 17 years producing an average of ~2.3mlb/yr, upfront capital expenditure of US\$6m (+US\$113m for later stage developments), and an estimated all-in sustaining cost (AISC) of US\$32/lb U₃O₈ over LOM. Our post-tax NPV₁₀ of US\$220m is higher than the DFS due to a higher long-term uranium price assumption (US\$65/lb vs DFS US\$49/lb).
- The company's MU1A field demonstration trial is complete and a Feasibility Study Update has commenced.
 - PEN commenced the trial in the Sep20q, and has been assessing the best pathway for an in-situ recovery operations restart. The company is looking to switch operations from high to low pH in order to increase product yields.
 - The results of the field demonstration (uranium average grades ~60-70ppm and peak grades ~150ppm) suggest that the targeted low-pH chemistry and field patterns are effective in dissolving and recovering uranium.
 - The company has commenced a Feasibility Study Update (FSU) to incorporate the learnings from its technical de-risking activities (i.e. MU1A Field Demonstration Trial) and build upon the 2018 Feasibility Study. We assume the FSU will be ready for issue 3Q22, a Final Investment Decision shortly thereafter, commissioning and ramp-up 1HCY23 and steady state by end CY23 /early CY24 (i.e. ~1Mlbs production in CY24 and continued ramp-up in the ensuing years).
- Strong balance sheet – the company is term debt free with an unrestricted net cash balance of US\$8m (end Jun22q, + 300klbs uranium inventory with a market value ~US\$16m). In our view PEN is fully funded to meet all ongoing study activities into CY23.
- In our view there are two key advantages to PEN's project being located in Wyoming, USA:
 - The Powder River Basin in Wyoming is in an established uranium and mining jurisdiction (uranium mining for ~70 years and coal mining for ~150 years).
 - The company has direct exposure to the US Government uranium purchase programme and the US Nuclear Fuel Working Group.

Rating Classification

Buy	Expected to outperform the overall market
Hold	Expected to perform in line with the overall market
Sell	Expected to underperform the overall market
Not Rated	Shaw has issued a factual note on the company but does not have a recommendation

Risk Rating

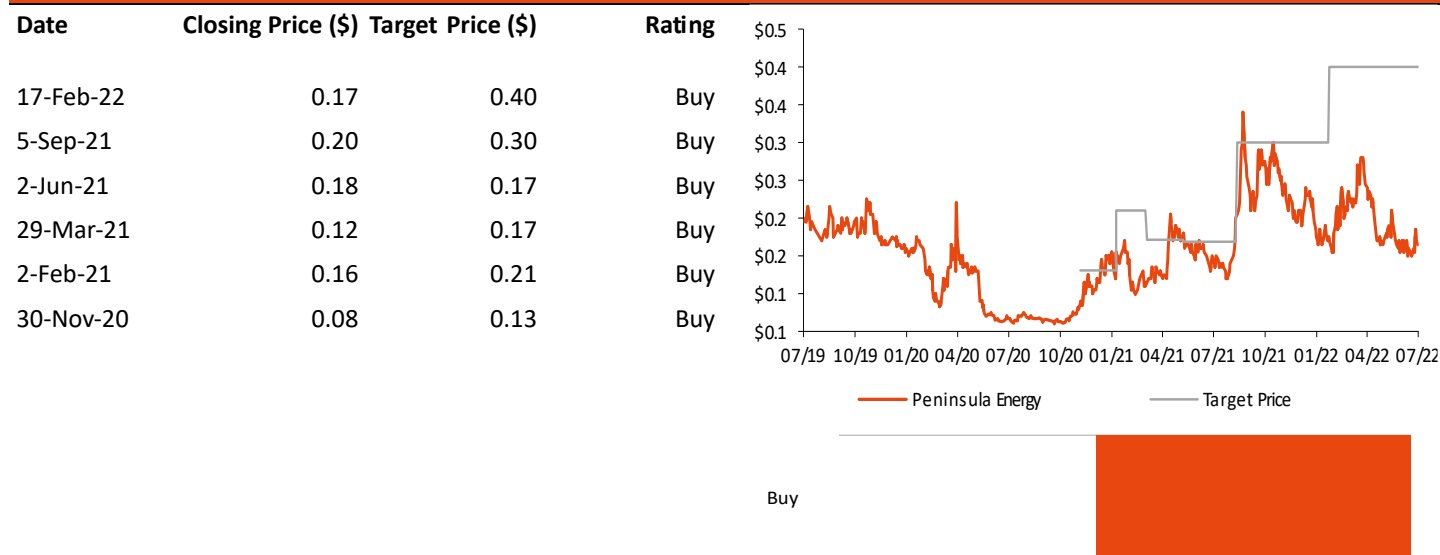
High	Higher risk than the overall market – investors should be aware this stock may be speculative
Medium	Risk broadly in line with the overall market
Low	Lower risk than the overall market

RISK STATEMENT: Where a company is designated as ‘High’ risk, this means that the analyst has determined that the risk profile for this company is significantly higher than for the market as a whole, and so may not suit all investors. Clients should make an assessment as to whether this stock and its potential price volatility is compatible with their financial objectives. Clients should discuss this stock with their Shaw adviser before making any investment decision.

Distribution of Investment Ratings

Rating	Count	Recommendation Universe
Buy	110	90%
Hold	11	9%
Sell	1	1%

History of Investment Rating and Target Price - Peninsula Energy



Disclaimer

Shaw and Partners Limited ABN 24 003 221 583 (“Shaw”) is a Participant of ASX Limited, Cboe Australia Pty Limited and holder of Australian Financial Services Licence number 236048.

ANALYST CERTIFICATION: The Research Analyst who prepared this report hereby certifies that the views expressed in this document accurately reflect the analyst's personal views about the Company and its financial products. Neither Shaw nor its Research Analysts received any direct financial or non-financial benefits from the company for the production of this document. However, Shaw Research Analysts may receive assistance from the company in preparing their research which can include attending site visits and/or meetings hosted by the company. In some instances the costs of such site visits or meetings may be met in part or in whole by the company if Shaw considers it is reasonable given the specific circumstances relating to the site visit or meeting. As at the date of this report, the Research Analyst does not hold, either directly or through a controlled entity, securities in the Company that is the subject of this report, or where they do hold securities those interests are not material. Shaw restricts Research Analysts from trading in securities outside of the ASX/S&P100 for which they write research. Other Shaw employees may hold interests in the company, but none of those interests are material.

DISCLAIMER: This report is published by Shaw to its clients by way of general, as opposed to personal, advice. This means it has been prepared for multiple distribution without consideration of your investment objectives, financial situation and needs (“Personal Circumstances”). Accordingly, the advice given is not a recommendation that a particular course of action is suitable for you and the advice is therefore not to be acted on as investment advice. You must assess whether or not the advice is appropriate for your Personal Circumstances before making any investment decisions. You can either make this assessment yourself, or if you require a personal recommendation, you can seek the assistance of your Shaw client adviser. This report is provided to you on the condition that it not be copied, either in whole or in part, distributed to or disclosed to any other person. If you are not the intended recipient, you should destroy the report and advise Shaw that you have done so. This report is published by Shaw in good faith based on the facts known to it at the time of its preparation and does not purport to contain all relevant information with respect to the financial products to which it relates. The research report is current as at the date of publication until it is replaced, updated or withdrawn. Although the report is based on information obtained from sources believed to be reliable, Shaw does not make any representation or warranty that it is accurate, complete or up to date and Shaw accepts no obligation to correct or update the information or opinions in it. If you rely on this report, you do so at your own risk. Any projections are indicative estimates only and may not be realised in the future. Such projections are contingent on matters outside the control of Shaw (including but not limited to market volatility, economic conditions and company-specific fundamentals) and therefore may not be realised in the future. Past performance is not a reliable indicator of future performance. Except to the extent that liability under any law cannot be excluded, Shaw disclaims liability for all loss or damage arising as a result of any opinion, advice, recommendation, representation or information expressly or impliedly published in or in relation to this report notwithstanding any error or omission including negligence.

Depending on the timing and size of your investment, your portfolio composition may differ to the model. Performance figures are derived from the inception date of the model and its investment transactions from that date, therefore the performance for your portfolio may be different. If you have any questions in connection with differences between your portfolio and the model, you should speak with your adviser.

IMPORTANT INFORMATION TO CONSIDER: It is important that before making a decision to invest in a Shaw Managed Accounts, a managed fund, an exchange traded fund, an individual hybrid security or listed debt instrument that you read the relevant Product Disclosure Statement (“PDS”). The PDS will contain information relevant to the specific product, including the returns, features, benefits and risks. The PDS can be found at: www.shawandpartners.com.au/media/1348/shawmanagedaccounts_pds.pdf.

RISKS ASSOCIATED WITH HYBRID SECURITIES: Hybrid securities and listed debt instruments differ from investments in equities and cash products in a number of important respects. The liquidity risk associated with an investment in hybrid securities and listed debt instruments will generally be greater than that associated with equities. The credit risk associated with hybrid securities and listed debt instruments is higher than that of a cash product or term deposit. Some hybrid securities may be perpetual in nature, meaning that they can only be redeemed or exchanged for cash or equity at the issuer's option. Hybrids may also contain terms which automatically trigger the deferral of an interest payment or cause the issuer to repay the hybrid earlier or later than anticipated. ASIC has published information to assist consumers in understanding the risks and benefits associated with an investment in hybrid securities or listed debt instruments. This information can be found under the heading ‘Complex Investments’ at www.moneysmart.gov.au/investing.

DISCLOSURE: Shaw will charge commission in relation to client transactions in financial products and Shaw client advisers will receive a share of that commission. Shaw, its authorised representatives, its associates and their respective officers and employees may have earned previously or may in the future earn fees and commission from dealing in the Company's financial products.

Sydney Head Office	Melbourne	Brisbane	Adelaide	Canberra	Perth	Noosa
Level 7, Chifley Tower	Level 36	Level 28	Level 23	Level 7	Level 20	Suite 11a Q Place
2 Chifley Square	120 Collins Street	111 Eagle Street	91 King William Street	54 Marcus Clarke Street	108 St Georges Terrace	2 Quamby Place
Sydney NSW 2000	Melbourne VIC 3000	Brisbane QLD 4000	Adelaide SA 5000	Canberra ACT 2600	Perth WA 6000	Noosa Heads QLD 4567
Telephone: +61 2 9238 1238	Telephone: +61 3 9268 1000	Telephone: +61 7 3036 2500	Telephone: +61 8 7109 6000	Telephone: +61 2 6113 5300	Telephone: +61 8 9263 5200	Telephone: +61 7 3036 2570
Toll Free: 1800 636 625	Toll Free: 1800 150 009	Toll Free: 1800 463 972	Toll Free: 1800 636 625	Toll Free: 1800 636 625	Toll Free: 1800 198 003	Toll Free: 1800 271 201